

We are a national private sector leader in systems development training



ASPE, Inc.

TRAINING & SERVICES

Capabilities Statement for U.S. Federal, State, & Local Agencies



project management



software development

cloud computing



data integration



security



IT infrastructure
healthcare IT



program management

www.aspeinc.com/government
877-800-5221



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Empowering the public sector with critical skills, tools & techniques

ASPE is a unique high-tech training firm that focuses on providing customers with the critical skills, tools and techniques for success in today's business world. We have worked with 91 of the top Fortune 100 companies, and have more than 10 years of past performance working with government agencies to successfully translate those skills to the public sector. Through training and consulting, we quickly and economically equip teams with cutting-edge processes and products that enable complex technical challenges to transform into strategic capabilities. In a time of increasing reliance on IT to provide mission-critical government services, our courses cost-effectively provide the key skills to operate and manage systems, projects and programs. **Our firm regularly serves government agencies directly, as well as government contractors and systems integrators to jointly meet agency requirements.**

We offer organizational training and consulting services on:

Project & Program Management

Equip your organization to unify project efforts & control scope, budget, and schedule. **Guaranteed PMP® and PgMP® Exam prep** along with **PMI®** best practices.

Business Requirements & Analysis

Use proven requirements capture techniques to match organizational needs with final systems & development. Get **CBAP® Exam prep** or **BA Certification**.

Software Testing & Quality Assurance

Build speed and accuracy into the software development process, while maintaining responsive, high-level quality. Learn how top businesses succeed.

Agile Methods & Iterative Development

Develop systems iteratively and quickly, instead of one-time releases at the end of long, unpredictable timetables. We offer both **Agile** and **Scrum Certification**.

SharePoint & Other Microsoft Technologies

Microsoft SharePoint has rapidly emerged as a leading platform for collaboration in industry. Utilize this next-generation product for your project and data management.

Data Management & Integration

Harness the tools your organization needs to manage and effectively use massive amounts of organizational data through SQL technologies, SharePoint, BI, and more.

IT Security

Keep your information and systems secure. Implement cyber-security tools for web technologies, networks, and wireless systems, and learn forensic data methods.

Virtualization & Cloud Computing

Take advantage of cost savings and efficiency offered by distributing system needs across common resource pools, rather than redundant, high-value central hardware.

Management Development & Finance

Management development training (including **CFR 412** concerns) and a full range of financial tools, software, forensic methods, and international standards.

Healthcare IT

Electronic health record systems and other technologies have raised new challenges for security, compliance, and infrastructure. We teach you how to master them.

Custom training options give you more flexibility

Private Onsite Training

Take advantage of this cost effective delivery method to quickly increase the productivity of an entire team (8 or more employees). **You Get:**

- Tailored, customized content with an Industry Expert
- Cost savings of up to 50% per student over public training
- Save travel expenses and time away from the office
- Freedom to discuss sensitive issues and confidential information
- Delivery for one price, with no hidden fees or extra charges
- Training times, schedule and budget that meet your needs

Onsite + Coaching

This option adds on-the-job support from our experts following your onsite training. The onsite program provides you the skills, tools and techniques necessary to do a specific function or job. Add coaching and you fully integrate the training into your day-to-day work. Coaching at its best is the continuation of learning through facilitated on-the-job implementation. **Here's how it works:**

- Get all the benefits of private onsite training
- Instructor stays for an extra one or two days and coaches team integration, new skills learned, and "teaches the team to fish"

Coaching and Consulting

Coaching is on-the-job facilitation. Consulting is actual performing of work. We can provide experts with deep understanding from any division of domain knowledge, and our expertise is across multiple verticals. **Key Advantages:**

- Consultants provide day-to-day service, bring a wide angle view to the work and cover development of needed process documents as needed
- Great work supplement when projects hit critical junctions

Courseware Development / Delivery

Specific skills development sometimes requires content not found off-the-shelf. When you need to train teams on internal processes or a specific vertical domain topic, custom content is the right choice. With courseware delivery, we can:

- Develop content from scratch or heavily customize content (ours or yours)
- Content can be specifically tied to internal programs, projects, or functions

Content Licensing and Train-the-Trainer

When content is needed for internal purposes only, our existing off-the-shelf material can be licensed, with customization if needed. We offer per-book licenses or lump sum options. Both options include Train-the-Trainer (TTT) services.

Visit www.aspeinc.com/government for more info.

** Coaching and Consulting can be purchased as needed.*

Our dedicated Federal Enterprise Services staff understands your unique needs.

GSA *Advantage!*[®]

GSA Schedule

GSA Contract Holder

MOBIS • BPA
Agency-Specific
Contract Vehicles

We made our name training blue chip clients, but we recognize the fact that government organizations have particular needs and concerns. That's why we offer our full catalog of training and expertise through the GSA schedule, and offer reduced pricing on many of our products for federal, state and local government clients. **Our dedicated staff can help you with:**

- Exclusive pricing for federal, state and local government clients
- Purchasing from the GSA Schedule or MOBIS Schedule 874
- Blanket Purchase Contracts (BPA)
- Agency-Specific Contracts

For more information or to purchase, visit

www.aspeinc.com/government or call 877-800-5221

We strive to be the best and provide our customers with the highest quality and most challenging education programs. Our courses enhance professionals who have the courage to move beyond their comfort zones and meet the demands of a progressive world. We have an excellent track record of transferring knowledge that delivers real results, both for big business clients and government agencies. When you turn to us for the tools and techniques your agency needs to get things done, you'll quickly come to experience the confidence that comes after you let us train your team.

A sampling of how ASPE has helped government and Fortune 500 clients overcome technology and process challenges

Agency or corporate need	Corresponding ASPE expertise	Who we've helped
Clarifying and defining system requirements at the beginning of the systems life cycle	Business Requirements curriculum	BLM, FBI, DFAS, Disney, Lockheed, JP Morgan Chase, U.S. Treasury, BOA, NASA, Harvard
Project scope, cost, and schedule control while assuring accountability and excellent credentials (ie PMP [®] or PgMP [®])	Project management curriculum	US Air Force, DISA, Apple, Costco, ITT, FAA, Department of Justice
Shortening long development cycles with iterative delivery of highly functional software	Agile Methods curriculum	Raytheon, Walmart, FedEx, U.S. Navy, GSA, USDA, VA
Increasing quality assurance without adding cost or time to a system's development effort	Software Testing curriculum	DFAS, T-Mobile, Boeing, Wells-Fargo, AT&T
Using Microsoft SharePoint to enable efficient collaboration across broad organizational efforts	SharePoint curriculum	CDC, Social Security Administration, U.S. Commodity Futures Trading Commission, Microsoft
Securing and protecting systems, software, networks and data	Security curriculum	DISA, Cisco, Eclipsis
Harnessing cloud computing with virtualization technologies	Virtualization curriculum	Cisco, Homeland Security Emergency Management



We help government go green!

The fastest path to more environmentally responsible government operations is through leveraging green procurement decisions, which is why the GSA has been tasked with using its public buying power to select vendors that facilitate environmental goals.

Our project management practices boost efficiency, save money, and achieve more results with less impact. When you learn to harness web-based collaboration technology, you eliminate massive burdens of transportation and paper. Our development methods enable sustainable design and reduced rework. The list goes on and on.

ASPE offers industry-standard educational credit, certification, and exam prep for trainees.



Project Management Institute

ASPE is a global registered education provider of project management training, after review and approval by the Project Management Institute (PMI).



Endorsed Education Provider Charter Member

ASPE is an Endorsed Education Provider of Business Analysis Training, after review and approval by the IIBA.



ASPE is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors.



ASPE is registered with the CFA Institute as an Approved Provider of professional development programs. If you are a CFA Institute member, PD credit for attendance at events will be automatically recorded in your PD Diary.



ASPE, in conjunction with the John Cook School of Business at Saint Louis University, offers industry certifications in Agile Methods, Project Management, and Business Analysis



ASPE has been reviewed and approved as a Registered Education Provider by the Scrum AllianceSM and offers courses towards CSM and CSD certification.

GSA Schedule:

GS-35F-0303U



Advantage![®]

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About ASPE, Inc.

Registered Company Name:

The American Society of Professional Education

Doing Business As:

ASPE, Inc.

Year Incorporated:

2002

State of Incorporation:

North Carolina

Number of Years in Business:

10

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